

 **IREE 2023**  
15th INTERNATIONAL RAILWAY  
EQUIPMENT EXHIBITION



**RAILWAY INTERIORS  
& FURNISHING**

12 - 14 October 2023 | Pragati Maidan, New Delhi



# OVERVIEW OF THE INDIAN RAILWAY INTERIORS AND FURNISHING INDUSTRY

The Indian Railway Interiors and Furnishing Industry is a rapidly growing sector of the global market. India has one of the world's largest railway networks, and its interiors are in high demand due to the rapidly increasing number of travellers. The Indian government has invested heavily in the revamping of the railway infrastructure and modernization of its interiors, making it an attractive market for investors and entrepreneurs alike.

Today, India's Railway Interiors and Furnishing Industry is one of the most attractive markets for international companies looking to invest in the sector. The industry offers promising growth potential with numerous opportunities to capitalize on new trends in technology and innovation within the space. With revenue streams growing at a steady pace and government investments driving further growth prospects from this sector, now is an ideal time to explore investment opportunities within India's railway interiors & furnishing market.

## MARKET OPPORTUNITIES

Railway interiors and furnishing companies in India are seeing an enormous spike in demand due to the expansion of Indian Railways. With more than 23 million passengers traveling by rail every day, there is a great opportunity for railway interiors and furnishing companies to capitalize on this growing market.

Various types of services can be offered within this sector such as seats, luggage racks, windows, air conditioning systems and interior designs for luxury and special trains. Companies can also provide custom solutions such as flooring and acoustic solutions to meet passenger needs.

The current market size for railway interiors and furnishing is estimated to be around USD 2 billion. Of this, over USD 1 billion has been allocated to modernizing existing infrastructure, while the rest will go towards purchasing materials and equipment as well as constructing new projects. In addition to this figure, the government has plans to invest further funds into renovating India's railways over the coming years.

By taking advantage of the huge potential in India's railway industry, companies have the chance to benefit from a wide variety of opportunities within the market- from providing design services to manufacturing products that meet industry standards. This makes investing into India's railway industry a worthwhile opportunity for any company looking to expand their business prospects in India.



# KEY FOCUS AREAS FOR INDIAN RAILWAYS

Interiors and  
Furnishing



Freight, Logistics  
& Disaster  
Management  
(NDRF  
co-ordination)



Technology  
& Training



Self-Propelled  
Passenger  
Train-Sets



Loco-Hauled  
Passenger  
Coaches



Environment,  
Housekeeping  
Energy, Heritage  
& Sustainable  
Development





## RAILWAYS INTERIORS AND FURNISHING EXPO 2023

**Showcasing the latest trends** in Indian Railway Interiors and explore potential use cases for implementing them.

**Focus on the current interior design** of Indian Railway and latest technology innovations to create a more comfortable, efficient and enjoyable travel experience for all passengers.

**Witness innovative passenger** compartment designs and technologies with an emphasis on environmental sustainability, cost, safety and comfort.

**Bringing together experts** from various industries to showcase their products & services on how best to go about modernizing Indian Railways' interiors.

Get a chance to know about the **latest technologies being used** for interior design, as well as see some of these designs in action.

**Gain insights** into the latest trends in railway interiors, as well as ways to generate content that can help them improve their services.

# PARTICIPANTS' PROFILE

The industry for Indian railway interiors and furnishings can be broadly divided into two categories: components and associated products. Components primarily include seating systems, partitions, cabins, doors and frames, flooring systems, lighting systems, ceiling systems and other miscellaneous items such as audio/visual systems. Associated products such as mattresses, curtains, dustbins etc., are also in high demand.

The products and services from manufacturers and suppliers of the most cutting-edge and futuristic railway interior concepts and technologies will be exhibited. The items on display will be innovations in products and services that raise passenger satisfaction while lowering carbon emissions and potentially enhancing security, toughness, and safety.

The exhibition will showcase the latest developments, potential business partners, and peer networking opportunities. The event will provide an opportunity to compare products, find new suppliers, and network in a formal setting. It will serve as a gathering place for important organisations in the Indian railway sector as well as a forum for exchanging knowledge and opinions on the most recent advances.

## EXHIBITOR PROFILE

- Seating
- Materials
- Lighting
- Washroom facilities
- Flooring
- Interior glazing
- Textiles, sustainable leathers, and alternative materials
- Gallery equipment
- Sleeper cabin concepts and technologies
- HVAC
- Composites
- Fire safety and protections
- Door systems
- Safety systems
- Security technologies
- Passenger infotainment systems
- Connectivity
- Sustainable designs, materials and concepts
- Others

## VISITOR PROFILE

- Ministry of Railways
- Govt Procurement Agencies
- Head of Design
- Head of Procurement
- Head of R&D
- Brand manager
- Interior engineer
- Passenger safety engineer
- Passenger experience managers and engineers
- Specifiers and installers
- Designers
- Sustainability managers
- Strategy managers
- Company Presidents
- Company Vice-presidents
- Materials specialists
- HVAC engineers and purchasers
- Communications and infotainment specialists
- Others



# BOOK A SPACE

<b>Domestic Members</b> (INR Per Sqmt)	<b>Domestic Non Members</b> (INR Per Sqmt)	<b>Overseas Exhibitors</b> (USD Per Sqmt)
<b>12,500</b> Indoor Raw Space (Min 36 Sqms)	<b>13,500</b> Indoor Raw Space (Min 36 Sqms)	<b>310</b> Indoor Raw Space (Min 36 Sqms)
<b>13,500</b> Indoor Built-Up Space (Min 12 Sqms)	<b>14,500</b> Indoor Built-Up Space (Min 12 Sqms)	<b>350</b> Indoor Built-Up Space (Min 12 Sqms)
<b>11,500</b> Indian MSME CO's, Built-up Space (Max, 12 Sqmts)	<b>12,500</b> Indian MSME CO's, Built-up Space (Max, 12 Sqmts)	



## Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government, and civil society through working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for Industry.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. The premier business association has around 9000 members, from the private as well as public sectors, and an indirect membership of over 300,000 enterprises from around 286 national and regional sectoral industry bodies.

With 62 offices, including 10 Centres of Excellence in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 350 counterpart organizations in 133 countries, CII serves as a reference point for Indian Industry and the international business community.

## Confederation of Indian Industry

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### Follow us on:



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